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Customer/Pi	roject Name:

The Basics

There are four steps to assessing and managing risks, and effective risk management requires all four of them.

- 1. Identify the risks
- 2. Qualify the risks
 - a. Assess each risk for impact to the project if it does occur
 - b. Assess the likelihood of the risk occurrence
- 3. Plan for risks by creating a watchlist of risk triggers and how to handle the risk if it does occur
- 4. Monitor and manage risks

To adequately analyze risk, you'll need a detailed plan. So, the best time to perform an initial risk analysis is just prior to starting the project. Don't make the mistake of thinking that risk analysis is a one-time task. You'll want to reevaluate the risk management plan and your risk analysis from time to time throughout the project and whenever major deviations from the plan occur.

Identify Risks

There are numerous ways to identify risks. If you have a limited amount of time, the best ways to identify risks are to:

- Review the following project risk assessment
- Review the project schedule task list looking for:
 - Tasks for which your team has no expertise. The duration and cost estimates for these tasks are more likely to be inaccurate.
 - Duration and cost estimates that are aggressive. Ask the estimators how confident they are in their estimates, especially for critical path tasks.
 - Situations where you have a limited number of resources that can do particular tasks and where those resources are fully allocated, over allocated, or may become unavailable. A resource can become unavailable when it leaves your organization or because of other commitments within the organization.
 - Tasks with several predecessors. The more dependencies a task has, the greater the likelihood of a delay.
 - Tasks with long durations or a lot of resources. The estimates for these larger tasks are more likely to be inaccurate
- Brainstorm and talk with the experts
 - All of your project risks may not be apparent from analyzing the project schedule. It's worth your time to call a brainstorming meeting with key project resources and ask where they see the most risk to the project. You may be surprised at what you uncover.
 - If you have some experienced project managers available, have them review your schedule. Also, talk with people who have expertise in particular areas of the project. For example, if you're planning to use an outside contractor, talk to people who have used that contractor or other contractors.

Qualify Risks

As you go through the following risk analysis, you will be asked to qualify the risk probability and impact in terms of Low, Medium, and High. Qualifying risks is a discipline unto itself and the accuracy of your results is commensurate with the techniques you use and your historical experience with risk analysis.

Before you begin any qualification analysis, you will want to determine your organization's tolerance to risk. Can the organization operate in a high-risk environment or are they conservative and want only low-risk projects? If you work for a small company, an additional project cost of \$250,000 or a delay of *two* 2 months may put your entire company at risk. If you work for a large organization, these overruns may be acceptable for a project. How much cost and delay is acceptable? Remember that this isn't your preference; it's just the bottom-line numbers you can tolerate. Determine and write down the company's risk tolerance.

Next, you will want to qualify each risk item by asking:

- What is the impact to the project if the risk item occurs (Low, Medium, High)?
- What is the probability or likelihood of the risk item occurring (Low, Medium, High)?
 - Review archived projects to see if similar tasks from the past have taken longer than your estimates or

have cost more.

• Find out your team's confidence level. If the resources that will do the work aren't comfortable with your cost or duration estimates, then the risk is more likely to occur.

Once the impact and probability has been determined, you will want to prioritize which risks are going to be actively managed focusing on the following order in priority (you might want to modify this priority table according to your organization's sensitivities):

		IMPACT		
		High	Medium	Low
P R O B	High	1	1	2
A B I	Medium	2	3	4
L I T Y	Low	4	5	6

Managing Risks

Once you've identified and qualified the risks, you need to plan to manage them. Because risk planning can take a lot of time and energy, you may want to plan for only the high-priority risks (priority 1) or the medium to high-priority risks (priorities 1 to 3). Planning entails:

- Identifying triggers for each risk
- Identifying the plan for each risk

Identify Triggers

Triggers are indicators that a risk has occurred or is about to occur. The best triggers tell you well in advance that a problem will occur.

To identify triggers, talk with the people who are most likely to cause the risk to occur and those who are most likely to feel its impact. Ask them how they would know that the problem is occurring. Start with how they would know that the problem has already occurred, and then work backward to determine how they would know before the problem actually occurred. As the project manager, consider how the risk would be reflected in the project schedule. Would the project schedule show overtime for a specific resource on earlier tasks? Would the project schedule show delays in specific tasks?

For each risk you're addressing, create a watchlist that shows the possible triggers, when they are likely to occur, and who should watch for the trigger.

Identify Plans

Once you've identified triggers and created your watchlist, you need to create action plans to manage your risks. You can choose to manage risks in one of four basic ways:

- Avoidance You can change the project plan and project schedule to eliminate the risk or to protect the project objectives from its impact. More in-depth planning or requirements gathering may be one way to avoid a risk later in a project. Reducing scope to avoid high-risk activities, adding resources, or adding time may be other ways to avoid risk. For example, if you're dependent on a single resource with specific expertise, consider training another resource in that expertise.
- Transference Risk transference is seeking to shift the consequence of a risk to a third party together with the ownership of the response. It does not eliminate the risk. You can buy insurance to cover the cost of a risk item occurring. Another transference technique is to enter into a fixed price contract, which transfers the risk to the

performing party.

- Mitigation Mitigation seeks to reduce the probably and/or consequences of an adverse risk event to an acceptable threshold by taking actions ahead of time, thereby decreasing the likelihood of the problem occurring. Many times, it is much more effective to reduce the probability of a risk even occurring than trying to repair the consequences after it has occurred. For example, if you're dependent on an outside vendor making its delivery dates, your contract with the vendor might include penalties for late delivery, in order to offset your potential losses. Risks that seem large enough to threaten the project should lead to an "early prototype or pilot" effort being before full implementation.
- Acceptance The final technique of dealing with risk is to respond to the risk item with a contingency plan should the problem occur. For example, if a task is at risk of being delayed, your plan may be to add additional resources to the task. Your contingency plan should include any work that must be done ahead of time to make the contingency successful. For example, you'll want to make sure that the additional resources are available in case you need them.

Keep in mind that risk management plans can have unexpected ramifications. The prudent project manager might want to model each plan in their project-scheduling tool to see the plan's impact on the project. Look for new risks that occur as a result of the project schedule and address them.

Monitor and Manage Risks

Your risk management plan is in place. Now your job is to make sure you and others on the project team act on it. Take any actions necessary according to the risk response you have chosen. Monitor your watchlist to see if triggers are occurring, and implement contingency plans as needed. Be sure to reassess your risks regularly. You might find the following ideas useful for monitoring your risks:

- Move your High Risk items into your Issues Matrix to be visited during each project status meeting
- Include a Risks section in status reports and request that resources identify any assumptions they are making, as well as any new risks they see
- Set up regular meetings with team members to reevaluate the risk management plan and to identify new risks to the project
- Each time your project's actual progress varies significantly from the project schedule, reassess the risks and reevaluate your risk management plan

With a little preplanning and thought, you can significantly decrease the risks to your project.

Risk Analysis Plan

Proceed through the following list and assess each item for risk using previous experience with similar products, expert opinions on relevant technologies, and brainstorming with a cross-functional group and assess the severity of the risk for each item.

		Impact	Probability	Priority
		Quantication	Quantication	(See
Risk Factor	Impact Description	$(\mathbf{L}, \mathbf{M}, \mathbf{H})$	(L, M, H)	table)
A) Budget				
1) Estimated total budget	L) Less than \$100,000			
for project	M) \$100,001 to \$700,000			
	H) More than \$700,000			
2) What is the level of	L) High			
confidence in the accuracy	M) Medium			
of the budget estimate	H) Low			
3) What is the possibility of	L) Not likely			
budget overrun?	M) Moderately possible			
	H) Highly probable			

		Impact Qualification	Probability	Priority
Risk Factor	Impact Description	(L, M, H)	(L, M, H)	(See table)
B) Duration	f f f f f f f f f f f f f f f f f f f			
1) What is the estimated	L) Less than 2 months			
elapsed time to complete	M) 2 months to 6 months			
the project?	H) More than 6 months			
2) What is the level of	L) High			
confidence in the accuracy	M) Medium			
of the project schedule	H) Low			
estimate?				
3) What is the degree of	L) High flexibility			
flexibility in the schedule	M) Moderate flexibility			
and completion date?	H) Limited or no flexibility			
4) What is the life	L) Less than 2 years			
expectancy for the	M) 2 to 5 years			
solution?	H) More than 5 years			

		Impact	Probability	Priority
		Qualification	Qualification	(See
Risk Factor	Impact Description	(L, M, H)	(L, M, H)	table)
C) Project Team Staffing	1	1	I	
1) What is the expected	L) 4 or less			
maximum size of the	M) 5 to 10 members			
project team?	H) Over 10 members			
2) Is the project staffing	L) Adequate level of staffing			
level (or expected level)	M) Slightly understaffed, anticipate minor impact on			
adequate for the project?	project schedule			
	H) Severely understaffed, will lengthen project schedule			
3) What percentage of the	L) 80-100%			
project team can be staffed	M) 50-79%			
from existing personnel?	H) 0-49%			
4) Due to specialized skill	L) Not difficult			
requirements, budget	M) Somewhat difficult			
constraints, etc.; how	H) Very difficult			
difficult will it be to obtain				
additional permanent staff				
or contractors?				
5) Project Manager	L) Full time basis			
availability: full versus	M) Full time w/ minor responsibilities elsewhere			
part time	H) Equally involved on 1 or more other projects			
6) Shared work experience	L) All have worked together before			
of team	M) Some have worked together before			
	H) None have worked together before			
7) Number of times team	L) More than once			
has implemented this	M) Once			
solution	H) None			
8) Physical location of	L) Single location (building)			
project team	M) Most of team in single location			
	H) Most of team in multiple sites			
9) Contract Help	L) No contract help needed for solution			
	M) The Company is prime with 1 subcontractor			
	H) The Company is prime with multiple subcontractors			

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		Impact	Probability	Priority
		Qualification	Qualification	(See
Risk Factor	Impact Description	(L, M, H)	(L, M, H)	table)
D) Client-User Staffing				
1) What is the expected	L) 4 or less			
maximum size of the client	M) 5 to 10 members			
project team?	H) Over 10 members			
2) Is the client-user staffing	L) Adequate level of staffing			
level (or expected level)	M) Slightly understaffed, anticipate minor impact on			
adequate for the project?	project schedule			
	H) Severely understaffed, will lengthen project schedule			
3) What percentage of the	L) 80-100%			
client-user team can be	M) 50-79%			
staffed from existing	H) 0-49%			
personnel?				
4) Due to specialized skill	L) Not difficult			
requirements, budget	M) Somewhat difficult			
constraints, etc., how	H) Very difficult			
difficult will it be to obtain				
additional permanent staff				
or contractors?				

		Impact Oualification	Probability Oualification	Priority (See
Risk Factor	Impact Description	(L, M, H)	(L, M, H)	table)
E) User Departments				
1) How many departments	L) 1			
or organizations can be	M) 2			
described as primary users	H) 3 or More			
for this project?				
2) How many departments	L) None to 1			
are involved as secondary	M) 2			
users in this project (e.g.,	H) 3 or more			
primary to get information				
for secondary reports.)?				
2) Number of different	L) 1 site			
physical locations to	M) 2 to 3 sites			
implement system	H) Over 3			

		Impact Qualification	Probability	Priority (See
Risk Factor	Impact Description	(L, M, H)	(L, M, H)	table)
F) Administration and Cont	rol			
1) Has a project process	L) Yes, project team trained and has applied methodology			
and related standards been	in past projects			
established for this type of	M) Yes, first time use by project team			
project (i.e. application	H) No, unknown risks & no applied methodology			
development,				
infrastructure, etc.)?				
2) Project Management	L) Well defined & accepted			
change control	M) Established but unclear			
management procedures	H) Nonexistent			

3) A quality assurance	L) Well defined & accepted		
process has been defined	M) Established, but unclear		
and is in place?	H) Nonexistent		
4) Will the solution be	L) Yes		
implemented in well-	H) No		
defined phases?			
5) Has a version control	L) Yes		
system been established for	H) No		
project?			
6) Has a collaboration	L) Yes		
system been established for	H) No		
documentation and project			
information?			
7) Will the development	L) Yes		
effort be continuous?	M) No, limited to moderate impact		
	H) No, considerable impact		
8) Has the joint client-	L) Yes, with active participation from all departments		
user/project development	involved		
team been identified and	M) Yes, with part-time participation		
established for the project?	H) No		
9) Has a formal review and	L) Yes, formal procedures		
approval process been	M) No, informal procedures		
established for the project?	H) No procedures		
10) Number of clients or	L) Single department or company requesting solution		
departments involved in	M) Two departments in same company requesting solution		
final solution	H) Multiple departments or more than one company		
	requesting solution		
11) Number of other	L) 0		
projects this project	M) 1		
depends upon	H) 2 or more		
12) Number of other	L) 0		
projects dependent on this	(M) 1		
project	H) 2 or more		

		Impact Oualification	Probability Oualification	Priority (See
Risk Factor	Impact Description	(L, M, H)	(L, M, H)	table)
G) User Support				
1) Is there a client analyst	L) Yes, active participation			
(subject matter expert-	M) Yes, minimal participation			
SME) assigned to the	H) No			
project?				
2) How knowledgeable is	L) Substantial experience in the area			
the SME in the proposed	M) Understands concepts, but has no experience			
solution area?	H) Limited			
3) Does the client's top	L) Well supported			
management support the	M) Somewhat supported			
project?	H) Limited support			

		Impact	Probability	
		Qualification	Qualification	Priority
Risk Factor	Impact Description	(L, M, H)	(L, M, H)	(See table)
H) Project/Development Tea	m Qualifications			
1) What is the experience of	L) Demonstrated performance within this company			
the project manager with	with similar solutions			
projects of similar type?	M) Demonstrated performance within this company but			
	with different type of solutions			
	H) Prior experience with similar solutions but no			
	experience at this company or no prior experience			
2) What is the experience of	L) Demonstrated performance within this company			
the project manager with	with similar solutions			
projects of similar size?	M) Demonstrated performance within this company but			
	with different type of solutions			
	H) Prior experience with similar solutions but no			
	experience at this company or no prior experience			
3) What is the project	L) Excellent			
team's demonstrated	M) Adequate			
performance in	H) Limited			
implementing project of this				
type?				
4) What is the project	L) Excellent			
team's demonstrated	M) Adequate			
performance in	H) Limited			
implementing project of this				
size?				
5) What is the project	L) Excellent or Good			
team's functional knowledge	M) Fair			
of the client's business in the	H) Poor			
solution area?				
6) Project Team expertise	L) No subject matter expert required for solution or			
requirements:	subject matter expert on staff already			
	M) Local subject matter expert required for solution			
	H) Out of District or location subject matter expert			
	required for solution			

		Impact Qualification	Probability Qualification	Priority
Risk Factor	Impact Description	(L, M, H)	(L, M, H)	(See table)
I) Functional Requirements		•		
1) The new solution may be	L) Replacement of an existing automated system			
described as:	M) Replacement of an existing manual system			
	H) Totally new system			
2) What percentage of the	L) 67-100%			
new solution's functions are	M) 34-66%			
one-for-one replacements of	H) 0-33%			
the existing system's				
functions?				
3) To what degree can the	L) To a large degree			
user requirements definition	M) To a moderate degree			
be based on existing system	H) To a minimal degree or no existing documentation			
documentation?				

4) New solution relationship	L) Tightly coupled to business strategic plan		
to client's business strategy	M) Somewhat coupled to business strategic plan		
	H) Minimally coupled to business strategic plan		
5) To what degree has the	L) Well understood and documented		
project team documented	M) General understanding but not documented		
the client's requirements?	H) Not well documented		
6) To what degree will the	L) Minimal dependence		
client-user depend on the	M) Moderate dependence		
technical staff to define	H) High dependence		
system requirements			
(system inputs, outputs,			
processing requirements,			
data base contents, etc.)?			
7) How well defined is the	L) Well defined and documented		
project scope?	M) General understanding but not documented		
	H) Not well defined		
8) How likely to change are	L) To a large degree		
the project scope and	M) To a moderate degree		
requirements?	H) To a minimal degree		
9) How diverse are the	L) Identical requirements or only one user group		
requirements of the	M) Similar requirements		
different client-user groups?	H) Somewhat diverse requirements		
10) How well are the project	L) Well defined and documented		
deliverables or objectives	M) Defined in name, but not content		
defined?	H) Vague		
11) How well defined are the	L) Defined, quantified or strategically important		
benefits of new solution?	M) Defined in general, not quantified		
<u> </u>	H) Not defined, unclear		

		Impact Oualification	Probability Oualification	Priority
Risk Factor	Impact Description	(L, M, H)	(L, M, H)	(See table)
J) Impact on User Operation	s · · · · · · · · · · · · · · · · · · ·			·
1) To what degree will the	L) Not required for normal operations			
client depend on the new	M) Moderately dependent			
solution for normal	H) Extremely dependent			
operations?				
2) Will change in the client	L) Minimal or no change			
organization be required as	M) Moderate change			
a result of the new solution?	H) Major change			
3) To what degree will the	L) Minimal change			
new solution impact client	M) Moderate change			
operations and procedures?	H) Major change			
4) What is the general	L) Positive			
attitude of the operational	M) Neutral, Somewhat skeptical or unknown			
client to the new solution?	H) Negative			
5) How familiar is the client	L) Very familiar			
with the technology being	M) Somewhat familiar or unfamiliar, but easy to adapt			
used?	H) Unfamiliar, requires extensive user education			

		Impact Qualification	Probability Qualification	Priority
Risk Factor	Impact Description	(L, M, H)	(L, M, H)	(See table)
K) Sponsorship & Commitm	ent			
1) Project Sponsor	L) Identified, enthusiastic, strong user influence, and			
(Champion) is:	supports the project			
	M) Identified but passive			
	H) Unknown			
2) What is the experience of	L) Extensive experience within this company with			
the project sponsor with	similar solutions			
projects of similar type?	M) Extensive experience within this company but with			
	different type of solutions			
	c) Prior experience with similar solutions but no			
	experience at this company			
	d) No experience			
3) What is the experience of	L) Extensive experience within this company with			
the project sponsor with	similar solutions			
projects of similar size?	M) Extensive experience within this company but with			
	different type of solutions			
	H) Prior experience with similar solutions but no			
	experience at this company or no experience			

		Impact Oualification	Probability Oualification	Priority
Risk Factor	Impact Description	(L, M, H)	(L, M, H)	(See table)
L) Project Technology (Hard	lware & Software)			
1) How experienced is the	L) Very experienced			
project team with the	M) Moderately experienced			
hardware being used?	H) Slightly or not experienced			
2) How experienced is the	L) Very experienced			
project team with the	M) Moderately experienced			
software being used?	H) Slightly or not experienced			
3) How experienced is the	L) Very experienced			
project team with the	M) Moderately experienced			
development tools and	H) Slightly or not experienced			
techniques being used?				
4) To what extent will the	L) Not at all or not enough to cause a problem			
success of the new solution	M) To a moderate extent			
depend on technology with	H) To a great extent			
which the project team has				
limited experience				
(including hardware,				
software, development tools				
and techniques)?				
5) Are backup personnel	L) Yes			
available with similar	H) No			
experience and skills?				
6) Requirements for	L) None			
new/non-standard	M) Existing plus additional			
hardware/software for	H) All new			
solution				

7) Hardware/software available for testing	L) Guaranteed M) Reasonable assurance H) No assurance		
8) Hardware/software	L) Hardware/software onsite		
ordered and available	M) Hardware/software ordered with firm delivery date		

		Impact Qualification	Probability	Driguity
Risk Factor	Impact Description	(L, M, H)	(L, M, H)	(See table)
M) Technical Approach				(
1) Is the solution a network	L) No			
application?	M) Networked to a central system			
	H) Networked to multiple types of systems			
2) The development effort on	L) Primarily a package implementation, with only			
this solution would be	minor modifications to the package anticipated			
described as:	M) Software packages will be skeletons for new			
	development			
	H) Primarily new development			
3) Is the success of the system	L) Not dependent			
dependent on hardware new	M) Somewhat dependent			
to the organization?	H) Heavily dependent			
4) Is the success of the system	L) Not dependent			
dependent on software new	M) Somewhat dependent			
to the organization?	H) Heavily dependent			
5) To what degree will the	L) Limited degree or not applicable			
success of the system depend	M) Moderate degree			
on technology with which the	H) Significant degree			
vendors have limited				
experience?				
6) What is the expected	L) Good or not applicable			
vendor support of the	M) Limited problem			
technology?	H) Serious problem or unknown			

		Impact Qualification	Probability Qualification	Priority
Risk Factor	Impact Description	(L, M, H)	(L, M, H)	(See table)
N) Development Environment				
1) Will the project team have	L) No problem anticipated			
difficulty obtaining adequate	M) Limited problem			
hardware resources, software	H) Serious problem			
resources, or development				
tools?				
2) To what extent are	L) Limited impact			
changes in development	M) Moderate impact			
hardware or software	H) Considerable impact			
expected to impede progress				
on the subject?				

		Imnact	Probability	
		Oualification	Qualification	Priority
Risk Factor	Impact Description	(L, M, H)	(L, M, H)	(See table)
O) Technical Requirements	· · · · · · · · · · · · · · · · · · ·			
1) What is the anticipated	L) No conversion effort required or straightforward			
complexity of the conversion	M) Average			
effort?	H) Complex			
2) Will the new solution be	L) Reasonable expectations			
required to meet stringent	H) Stringent requirements			
performance requirements				
(e.g., response time,				
availability)?				
3) How important are the	L) Limited importance			
security/privacy	M) Moderate importance			
considerations to the new	H) Extreme importance			
solution?				
4) With how many different	L) None or 1			
existing applications or	M) 2 to 4			
systems must the new	H) More than 4			
solution interface?				

		Impact	Probability	Drigaity
Disk Easter	Impost Description			(See table)
KISK FACIOF	Impact Description	(L, М, П)	(L, М, П)	(See table)
P) Account Readiness				
1) The account environment	L) Yes			
is ready for the new	M) Maybe, with some changes			
solution?	H) No			

Risk Management Plan

After you have completed your risk assessment, use the following worksheet to identify the trigger point and management plan for each high-risk item. High-risk items should also be moved to the Action Items / Issues Matrix to allow review on a weekly basis. The impact and probability should be listed as H - M - L and the Cost is the cost to the project if the risk occurs.

	Risk Mitigation Plan					
Item#	Impact	Probability	Cost	Trigger Point, Mitigation Strategy, and Comments		